



## Antony (Tony) Edwards, P. Eng, Lawyer, Patent Agent, Partner

### Calgary

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## Overview

Tony Edwards is a registered Canadian and U.S. patent and trademark agent with nearly 30 years of experience in successfully guiding technology businesses, tech startups and individual inventors through the complex process of identifying, registering, protecting and monetizing their IP assets around the world. This work includes patents, trademarks, copyrights, industrial designs, trade secrets and enforcing those IP rights through litigation and negotiation.

Based on his technical training and hands-on experience, Tony views himself as an engineer first and a partner and lawyer second. Before starting his legal education, he obtained a degree in Aeronautic and Astronautic Engineering at the University of Washington and then served for more than four years in the Air Force focused on developing and testing experimental aircraft systems. His science and engineering background give him a unique technical and practical appreciation of the patent and other IP needs of his clients, whether it's related to mechanical or fluid applications, robotics or software.

Tony helps clients mitigate their legal risks, protect and monetize intellectual property assets across a diverse range of industries, technologies and creative works, including sawmill robotics and process controls, oil and gas technology, ballistic body armour, pay-per-view wrestling video signals and art gallery artwork acquisition rights – just to name a few. Tony identifies areas in which his clients are vulnerable to competition or infringement, develops strategies to protect their IP portfolios worldwide, and negotiates licensing arrangements to generate revenue throughout the lifecycle of a particular IP asset or portfolio.

### Value to Clients

*“Whether my client is a global company requiring protection of thousands of assets or a backyard inventor looking to get his or her idea off the ground, I find the process to be stimulating work. Clients appreciate me exploring every aspect of their inventions. I also enjoy visiting their job sites. This approach enables me to understand their business better, identify obstacles they may face, and develop tailored solutions.”*

### Outside the Office

Tony plays hockey weekly in Calgary and Kelowna.

## Services

Patents  
Intellectual Property + Technology  
Emerging Technology  
Commercializing IP

## Education

University of British Columbia,  
1989, Bachelor of Laws  
University of Washington, 1982,  
Aeronautic and Astronautic  
Engineering  
United States, Patent and Trade  
Mark Agent  
Canada, Patent and Trade Mark  
Agent

## Admissions

British Columbia, 1990  
Alberta, 2014

## Notable Work

- Secured patents on behalf of inventors for safety equipment used in military and industrial applications
- Secured patents on behalf of tech startups that protect the company's value and made them an attractive candidate for acquisition
- Has obtained in excess of 350 U.S. patents and correspondingly in Canada
- Has also obtained patents extensively in other foreign countries
- Frequently prepares and files international patent applications
- Frequently negotiates IP licensing agreements